# FAMILY BUSINESS TRANSMISSION





### **Activity**

- Distribution of artificial flowers and plants
- For the specialized mass distribution
- Mainly Belgian and French market



## **Key figures**

- Turnover : about 1,3M Euro (stable)
- ❖ Adjusted EbitDA > 300K Euro



#### Location

- ❖ In Wallonia, in an economic park with easy access to the main roads.
- Excellent location, easy access to France and other European countries



#### **Assets**

- Excellent reputation and know-how
- Mix trading and production
- Niche products with high margins
- Mature and stable market
- ❖ Regular customers and low customer dependency
- Development potential
- Close-knit and reliable team



## Structure of the sale

- Preferred disposal scenario: sale of the business (asset deal)
- Real estate can be included in the deal if the buyer wishes (to be discussed)
- ❖ The expected price is around 4,5x adjusted EbitDA (excluding real estate)

#### **Contact persons:**

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